

COVID-19 STATE OF SMOKING POLL

FOUNDATION FOR A SMOKE-FREE WORLD

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I. BACKGROUND

CONTEXT

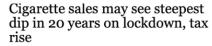
- Due to the COVID-19 pandemic, hundreds of millions of people around the world are staying home.
- THESE CONDITIONS CREATE UNIQUE CHALLENGES FOR PEOPLE WHO ARE DEPENDENT ON COMBUSTIBLE CIGARETTES, E-CIGARETTES, HEATED TOBACCO PRODUCTS, OR *BIDIS* (IN INDIA).
- STAY-AT-HOME ORDERS MAY ALSO YIELD CHALLENGES FOR PEOPLE LIVING WITH THOSE WHO USE SUCH PRODUCTS.

CONTEXT

Early reports suggest a nuanced relationship between the lockdown and nicotine/ tobacco use . . .

Sharon Cox: Risky smoking practices and the coronavirus: A deadly mix for our most vulnerable smokers

March 20, 2020



The sector witnessed the last steepest decline in 2015 when sales volume contracted by 8.2 pe

Traditional cigarette sales decline after initial stockpiling related to **COVID-19** pandemic

European Smokers, Vapers Still Get Their Fix During Lockdowns

By Corinne Gretler March 17, 2020, 6:09 AM EDT



Boost for smokers: Western Cape lifts 'lockdown ban' on cigarette sales

Looks like smokers in the Western Cape have won the postcode lottery. It's been confirmed that the ban on cigarette sales has been lifted.

Philip Morris Posts Strong Earnings, but Warns the Pandemic Will Dent Cigarette Sales

By Bill Alpert April 21, 2020 9:46 am ET

Govt bans spitting, sale of liquor, tobacco in second phase of lockdown

2 min read . Updated: 15 Apr 2020. 11:49 PM IST



Swedish Match lands profit beat but sees pandemic hit ahead

Imperial Brands Is Soaring Because Tobacco Demand Is Immune to Coronavirus

Cigarette sales, outdoor exercise to be eased from May 1, but booze ban stays



Smokers' woes: some cut down on cigarettes, others turn to bidis



OBJECTIVE

•TO BETTER UNDERSTAND HOW NICOTINE CONSUMERS ARE COPING DURING THIS CRISIS
THROUGH AN EXPLORATION OF SELF-REPORTED TOBACCO USE HABITS AND OTHER BEHAVIORS •

THE FOUNDATION'S POLL WAS CONDUCTED IN: ITALY, INDIA, SOUTH AFRICA, UK AND US (NEW YORK AND CA).
THESE COUNTRIES WERE SELECTED BASED ON THEIR GOVERNMENTS REQUIRING OR URGING THAT PEOPLE REMAIN AT HOME TO SLOW THE SPREAD OF COVID-19. RESPONDENTS WERE LIMITED TO USERS OF CIGARETTES, OTHER COMBUSTIBLE TOBACCO PRODUCTS, AND NICOTINE VAPE PRODUCTS (E-CIGARETTES).

RESEARCH QUESTIONS:

- How has the situation changed physical and emotional wellbeing?
- How has this stressful situation impacted access and product use behavior?
- How are users' behaviors affecting the nonsmokers around them, including children, spouses, and elderly family members?

II. METHODOLOGY

RESEARCH DESIGN

Interview Method

Online Interviews

Sample Size

- Five pilot interviews were conducted prior to finalizing the questionnaires
- n= 6800 interviews

Target Group

- Gender: Men and Women
- Age: 18-69 years (USA 21yrs +)
- Regular smokers of combustible tobacco or users of nicotine vape products who used the products several times in the past month and smoke at least weekly

Coverage

 USA (New York and California), UK, Italy, South Africa and India

Fieldwork Duration

4/4/2020-4/14/2020

| Country | Lockdown | EXERCISE TOBACCO OUTSIDE SALES | | VAPE SALES | |
|-----------|--|--------------------------------|------------|--------------------|--|
| İTALY | MAR 11 – MAY 3 | X RESTRICTED* | √ | √ | |
| India | Mar 24 – May 3 | X | √ ^ | X Banned | |
| S. AFRICA | Mar 27 – May 1 | X | X | X | |
| UK | Mar 23 – May 7 | ✓ LIMITED | √ | X | |
| US | CA: MAR 19 – NY: MAR 22 – MAY 15 | √ | √ | √ | |

^{*}Conflicting reports; solitary, close to home may be okay

[^]At the time of the survey. Restricted on April 20.

III. KEY FINDINGS

IMPACT OF COVID-19 ON DAY-TO-DAY LIFE

• In all countries surveyed, a majority of people are permitted **only 'essential' activities**, such as going to the grocery store or pharmacy. Going into work is restricted across countries. In India, Italy and South Africa, even taking a walk is restricted.

• About one in three product users have **lost their job** or live with someone who lost a job. In the USA, the job loss rate is even higher at 40%.

- Those dependent on nicotine are **concerned about access** to the products they use (a finding that coheres with <u>other reports</u>).
- Very few respondents or members of their households were **tested and diagnosed** as positive for the novel coronavirus.

IMPACT ON PERSONAL HEALTH AND HAPPINESS

- About one third of respondents report that social distancing has negatively affected their mental health. In general, women report a higher level of impact on their mental health than men.
- In all five countries, a majority of product users reported nicotine or tobacco product use as their normal stress and anxiety coping mechanism.
- Across all countries, **primary concerns** included become ill, job loss, and dealing with stress during the lockdown.
- In households where someone had tested positive for COVID-19, there are increased impacts on mental health as well as an increased desire to quit product use.

IMPACT OF COVID-19 ON TOBACCO / NICOTINE CONSUMPTION: CONSUMPTION & PURCHASE HABITS

- There is virtually no change in reported product consumption during the COVID-19 lockdown compared to pre-COVID habits. Consumption of THR products has only marginally increased across countries.
- Despite normal consumption trends, 30%-45% of exclusive combustible tobacco users are **purchasing** more cigarettes than usual, motivated by a fear that stores might run out of stock or be closed during lockdown. These results are in line with <u>market reports</u> of stockpiling behavior.
- In-home smoking increased in Italy (pre-lockdown: 61%, during lockdown: 71%) and in India (pre-lockdown: 51%, during lockdown: 61%) among exclusive combustible tobacco smokers. Among exclusive THR product users, no change was observed for in-home vaping during the lockdown compared to pre-COVID habits.

IMPACT OF COVID-19 ON TOBACCO/ NICOTINE CONSUMPTION: CHANGE IN USAGE BEHAVIOR & ATTITUDE

- In Italy, the UK and US many product users believe that smoking does not increase the risk of **contracting COVID-19**. However, in India, roughly half of product users believe that smoking increases the risk of contracting COVID-19.
- Most respondents believed that vaping was less risky than smoking, with respect to COVID-19.
- About half of all respondents have considered quitting all nicotine products during the lockdown, however only a fraction of those have actually attempted to quit.
- Only about one in five cigarette smokers have indicated that they may **switch to vaping** during the lockdown, a lower rate than seen in recent <u>FSFW polls</u>.

IV. DETAILED FINDINGS

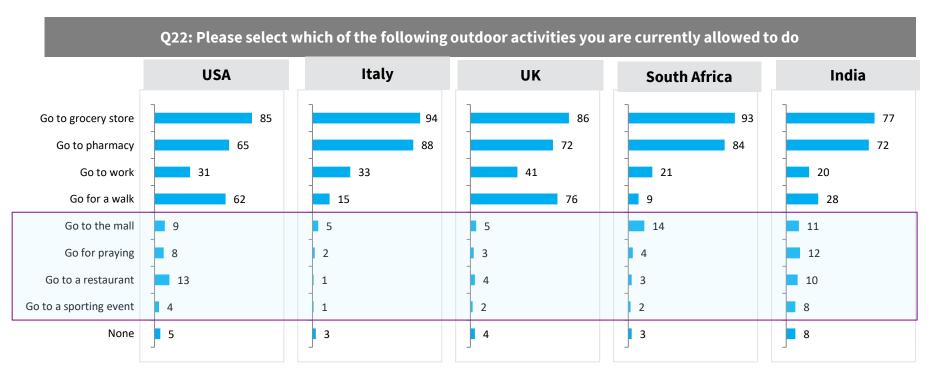
ACHIEVED SAMPLE: QUANTITATIVE MODULE

| | USA | Italy | UK | S. Africa | India |
|--|------|-------|------|-----------|-------|
| All | 1501 | 800 | 1500 | 1500 | 1500 |
| Sex | | | | | |
| Men | 624 | 443 | 697 | 1087 | 1419 |
| Women | 875 | 357 | 799 | 412 | 79 |
| Others | 2 | 0 | 4 | 0 | 2 |
| Age Group | | | | | |
| 18-24yrs | 114 | 81 | 211 | 250 | 345 |
| 25-39yrs | 668 | 223 | 605 | 566 | 713 |
| 40-54 yrs | 389 | 267 | 394 | 472 | 317 |
| 55-64 yrs | 167 | 136 | 211 | 212 | 89 |
| 65+ yrs | 163 | 93 | 79 | | 36 |
| Country | | | | | |
| Rural area or village (India-Town class 3 &4) | 222 | 44 | 232 | 100 | 102 |
| Small or middle-sized town (India _Town class 1&2) | 431 | 574 | 626 | 550 | 353 |
| Large city (India _ Metros) | 790 | 178 | 627 | 812 | 1021 |
| I don't know | 0 | 0 | 27 | 0 | 0 |
| User Group | | | | | |
| Exclusive combustible tobacco user | 802 | 393 | 769 | 1026 | 631 |
| Exclusive tobacco harm reduction product users | 81 | 81 | 189 | 63 | 14 |
| Poly users | 599 | 321 | 531 | 396 | 788 |
| Exclusive smokeless tobacco users (not reported) | 7 | 5 | 3 | 8 | 42 |
| Other tobacco products (not reported) | 13 | 0 | 8 | 9 | 15 |
| Exclusive bidi user (not reported) | 0 | 0 | 0 | 0 | 10 |

IV-1. IMPACT OF COVID-19 ON DAY-TO-DAY LIFE

ACTIVITIES CURRENTLY PERMITTED

In most countries, only essential activities like going to the grocery store or pharmacy are allowed. Some countries imposed restrictions out outdoor activities—only 28% of users in India, 15% of users in Italy, and 9% of users in South Africa reported walking as a permitted activity during the COVID-19 outbreak.



Figures are in %

Base: All USA n =1481, Italy n=795, UK n=1488, South Africa n=1483, India n=1443

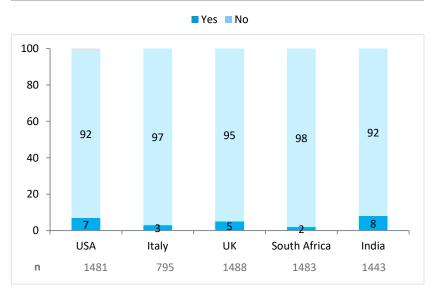
DIRECT IMPACT OF COVID-19

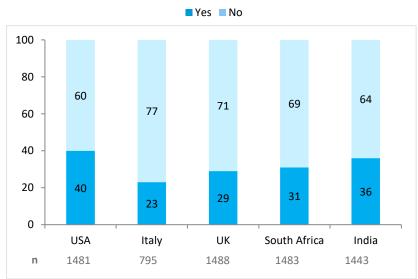
Very few respondents or members of their households tested positive for COVID-19.

About 1 in 3 respondents have lost their job or had someone in their household lose their job. In the US, the job loss rate is at 40%.



Q44. Have you or anyone in your household lost their job due to the current crisis?

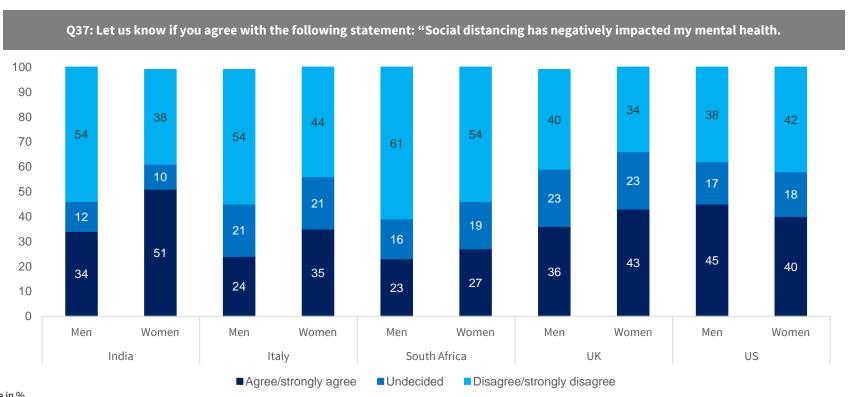




Figures are in % Base : All

IMPACT ON MENTAL HEALTH

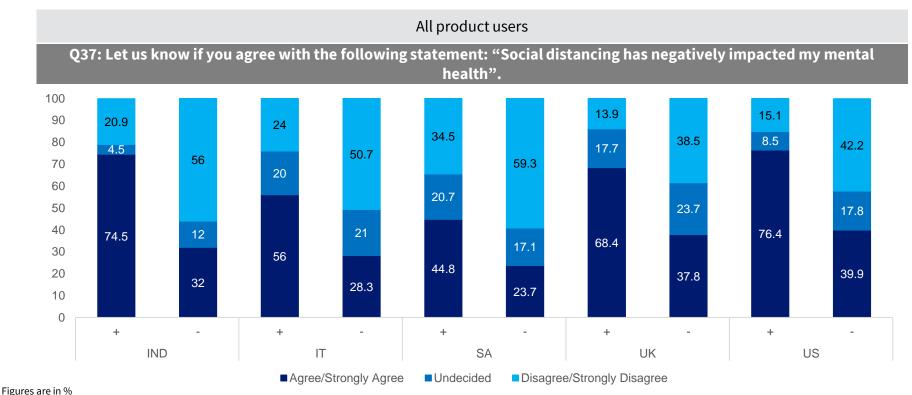
Social distancing measures are having a profound effect on mental health. In general, women more more likely than men to agree with the claim that social distancing has negatively impacted their mental health.



Figures are in % Base: Poly users

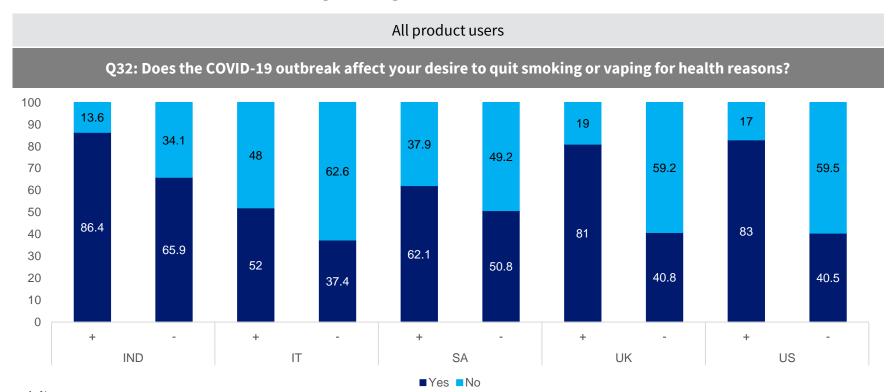
MENTAL HEALTH IN COVID-19 POSITIVE HOUSEHOLDS

In households where someone tested positive for COVID-19, more product users agree or strongly agree that social distancing has negatively impacted their mental health*.



QUIT INTENTIONS IN COVID-19 POSITIVE HOUSEHOLDS

In households where someone tested positive for COVID-19, more product users reported that the COVID-19 outbreak has influenced their desire to quit smoking or vaping for health reasons*.



CONCERNS RELATED TO COVID-19 MITIGATION MEASURES

Respondents from all countries are worried about getting sick, losing their jobs, and how they will manage the stress of social distancing measures.

Q43: "I am concerned about the following risks related to COVID-19 mitigation measures (including social distancing, COVID-19 lockdown/quarantine, disease spread)more generally:



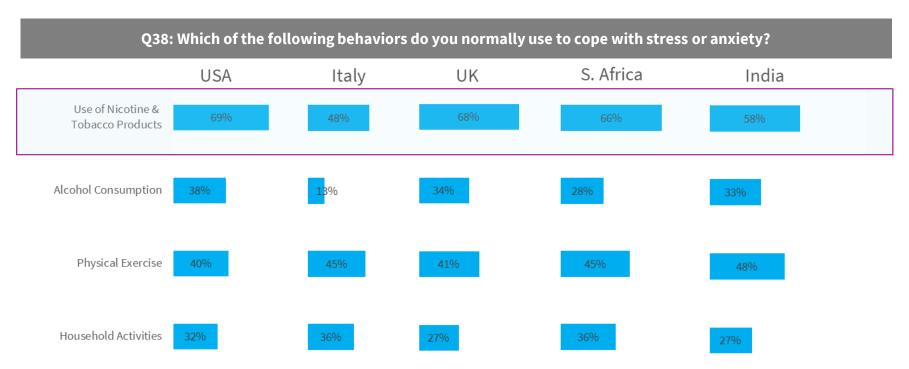
Figures are in %

Base: USA n =1481, Italy n=795, UK n=1488, South Africa n=1483, India n=1443

■ Strongly Disagree/Disagree

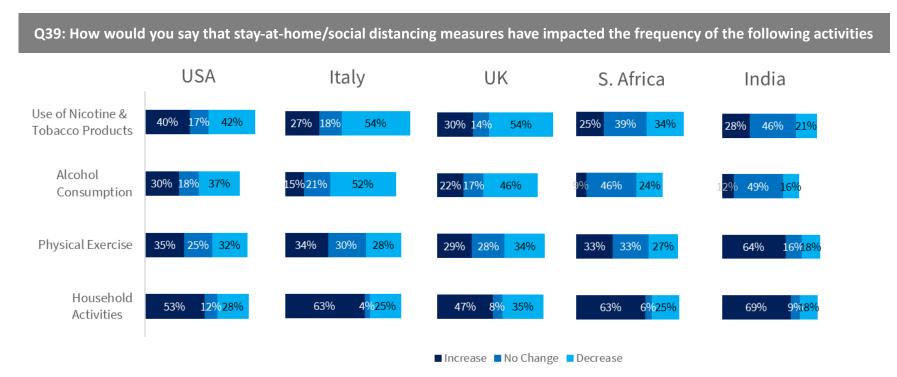
COPING MECHANISM

In all five of the surveyed countries, most product users report nicotine and tobacco products as their normal coping mechanism for stress and anxiety.



IMPACT OF SOCIAL DISTANCING

Behaviors vary greatly, with some respondents reporting increased use of nicotine products, and others reporting decreased use. There was an expected overall increase in household activities.



Figures are in %

Base: USA n =1481, Italy n=795, UK n=1488, South Africa n=1483, India n=1443

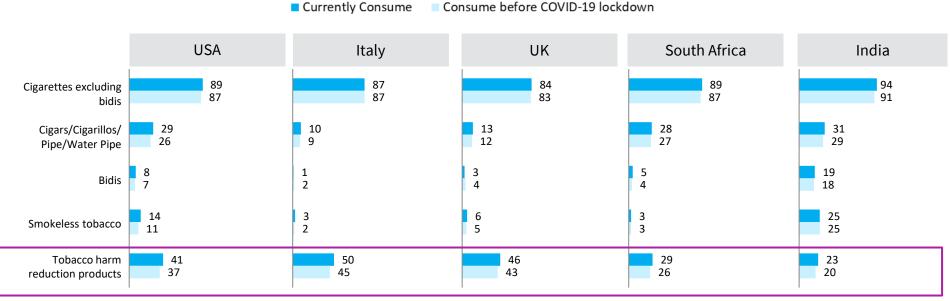
IV-2. IMPACT OF COVID-19 ON TOBACCO / NICOTINE CONSUMPTION

UNCHANGED PRODUCT CONSUMPTION

PRE-LOCKDOWN VS. LOCKDOWN

There has been virtually no change in product consumption during the COVID-19 lockdown compared with pre-COVID consumption habits. Consumption of THR products has only marginally increased across countries.

Q4. Of the following tobacco products, which products do you currently consume?
Q7. Of the following tobacco products, which products did you consume before the COVID-19 lockdown?



Figures are in %

Base: USA n=1481, Italy n=795, UK n=1488, South Africa n=1483, India n=1443

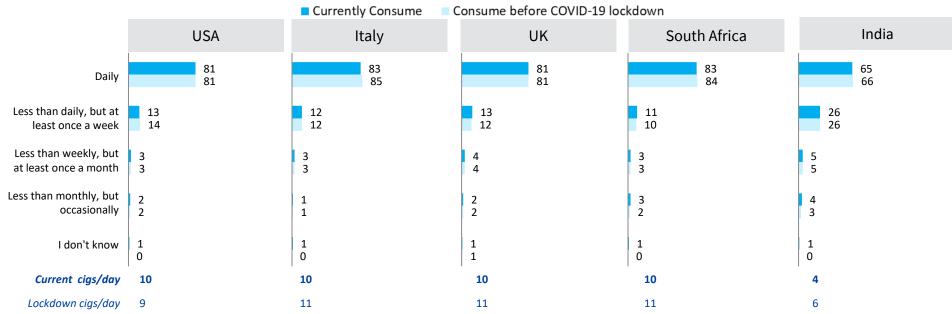
UNCHANGED CIGARETTE CONSUMPTION

CURRENT CONSUMPTION VS. PRE-LOCKDOWN CONSUMPTION

In line with results from FSFW's 2019 Global Poll, a vast majority of cigarette users smoked daily. Smoker behavior (frequency, or cigarettes consumed per day) did not change due to the lockdown.

Q5. How often do you currently consume cigarettes excluding bidis?

Q8. How often did you consume cigarettes excluding bidis before the COVID-19 lockdown?



Figures are in %

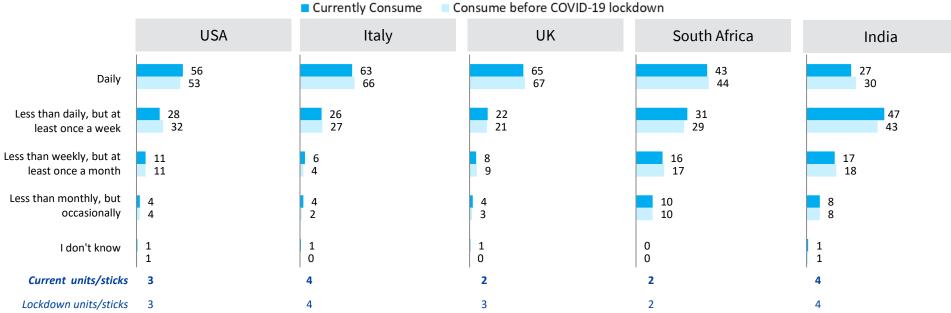
Base: USA Current n=1302 Before lockdown n=1280, Italy Current n=681 Before lockdown n=683, UK Current n=1250 Before lockdown n=1221, South Africa Current n=1301 Before lockdown n=1290. India Current n=1353 Before lockdown n=1314

UNCHANGED THR PRODUCT CONSUMPTION

CURRENT CONSUMPTION VS. PRE-LOCKDOWN CONSUMPTION

Rates of THR product consumption and average daily consumption remained unchanged during lockdown. These results were consistent with daily and occasional use rates from the FSFW 2019 Global State of Smoking Poll.

Q5. How often do you currently consume tobacco harm reduction products?
Q8. How often did you consume tobacco harm reduction products before the COVID-19 lockdown?



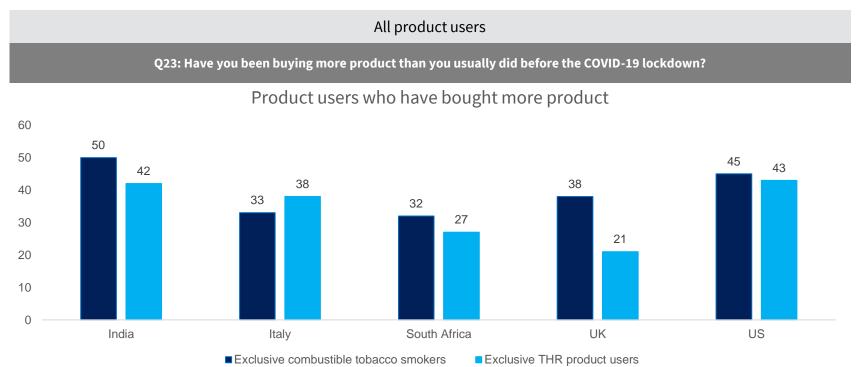
Figures are in %

Base: USA Current n=608 Before lockdown n=545, Italy Current n=387 Before lockdown n=361, UK Current n=686 Before lockdown n=640, South Africa Current n=434 Before lockdown n=388. India Current n=325 Before lockdown n=284

PURCHASING BEHAVIOR

Approximately 35% to 50% of exclusive combustible tobacco smokers report buying more products than usual. Lower proportions of THR product users and poly product users report increased purchasing.

Reasons for these behaviors include fears of stores closing or running out of stock, and of not being able to leave the home.



Figures are in %. % that said yes

In-Home Consumption Before and During COVID-19 Lockdown

Rates of smoking in the home increased in Italy (pre-lockdown: 61%, during lockdown: 71%) and in India (pre-lockdown: 51%, during lockdown: 61%) among exclusive combustible tobacco smokers.

Q25: Did you consume "following tobacco product" inside your home before the COVID-19 lockdown?

Q24: Do you currently consume "following tobacco product" inside your home, including within any room, or out of an open window or balcony?

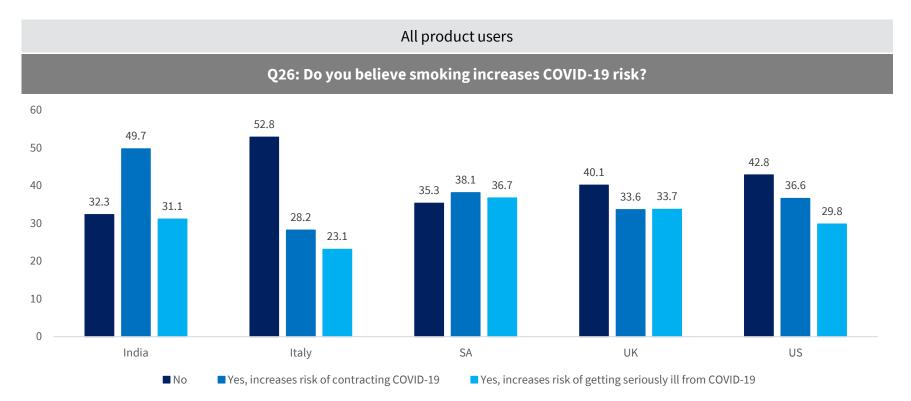


Figures are in %

Base: Exclusive Tobacco Product Users - USA: n=802; Italy: n=393; UK: n=769; S. Africa: n=1026; India: n=888 / Exclusive THR product users - USA: n=81; UK: n=189; S. Africa: n=63; India*: n=10 - Low

SMOKING & COVID-19 RISK

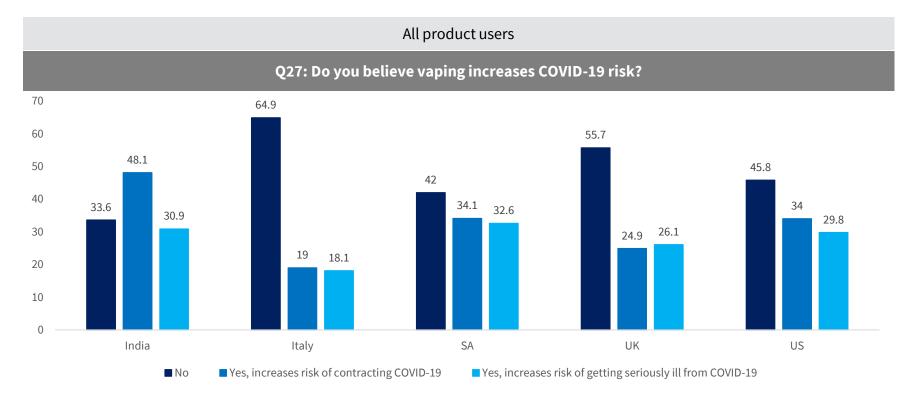
In Italy, the UK and the US, many product users believe that smoking does not increase the risk of contracting COVID-19. However, in India, roughly half of product users believe that smoking increases the risk of contracting COVID-19.



Figures are in %

VAPING & COVID-19 RISK

Most respondents believed that, when it came to COVID-19, vaping was less risky than smoking. Most product users did not believe that vaping increased the risk of contracting or getting seriously ill from COVID-19, except in India where many product users believed that vaping increases the risk of contracting the virus.

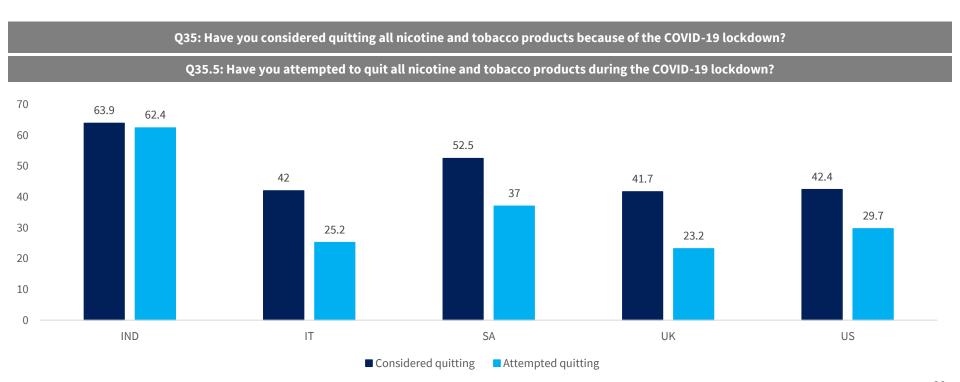


Figures are in %

QUITTING ATTEMPTS DURING COVID-19

Higher proportions of product users have considered quitting than have attempted to do so, with the exception of India.

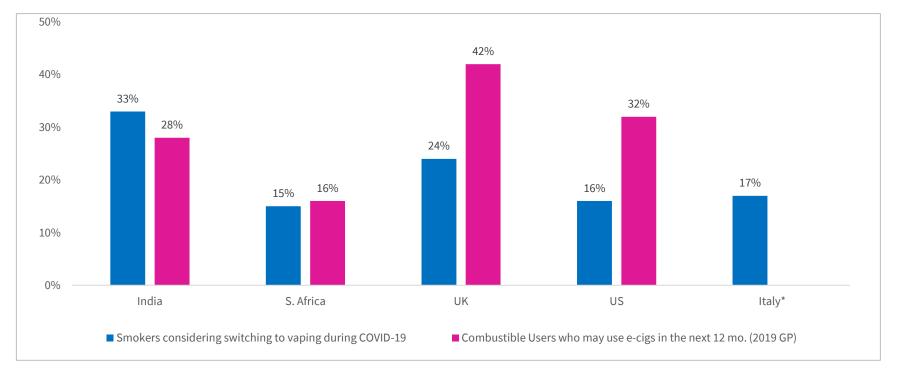
More than half of exclusive THR product users in South Africa have considered and attempted quitting all nicotine and tobacco products in light of the COVID-19 lockdown.



Figures are in %. % all product users that said yes

COMBUSTIBLE PRODUCT USERS WHO MIGHT SWITCH TO VAPING

Most exclusive combustible tobacco smokers in all countries have not considered switching to vaping during COVID-19 lockdown. In the UK and the US, rates are somewhat lower than those observed in the 2019 Global Poll.



Figures are in %

Base: COVID-19 poll: India: n=540; S. Africa: n=391; UK: n=525; US: n=593; Italy: n=320 / Global Poll: India: n=22785; S. Africa: n=2041; UK: n=1037; US: n=1036; Italy* – not surveyed